

Mid-America Angels **Overview**

Founded in 2006 to help fill the void in the region's early-stage capital, the Mid-America Angels (MAA) has grown to be one of the largest angel investor networks in the Midwest. With chapters located in Kansas City, St. Joseph and Topeka, our member-led network of accredited investors — including the Women's Capital Connection (WCC) — is passionate about startups and providing entrepreneurs with the capital necessary to scale and grow.

MID-AMERICA ANGELS

About Our Members

With over 75 investor members, MAA continually welcomes new members throughout the year.

Our membership is comprised of:

- Entrepreneurs who have founded and grown companies to exits
- Operating executives from tech/non-tech companies
- Business Leaders from the Kansas City area & surrounding regions

MAA offers a unique investing experience for members, by providing meaningful investment opportunities throughout the Midwest.



As a member of MAA's network, investors have the opportunity to make individual investment decisions. While multiple companies will pitch to the network for investment throughout the year, most MAA investors tend to invest in those companies that meet their personal investment thesis.

Many individual angels join an angel network for the support offered throughout the investment process – the initial vetting of the company, input from other investors and industry thought-leaders, due diligence, administrating the final close of investor funding and the post-investment management the organization maintains on behalf of investors.



Membership Benefits

MAA offers our members a wide variety of membership benefits:

- Learn about angel investing from other members who have years of experience
- Work with MAA methods and processes to select and invest in early-stage companies
- Get access to a pre-screened, qualified pipeline of deals to consider for your portfolio
- Benefit from shared efforts on sourcing, screening and due diligence
- Expand your portfolio beyond typical investment opportunities
- Enjoy networking with a broad set of top professionals in a friendly, welcoming atmosphere

Member Participation

While there is no requirement to invest, as a MAA member, you will have the opportunity to directly impact our portfolio companies, contribute to deal discussions and due diligence efforts, and connect with accelerators/incubators, other angel groups, university programs and more. We encourage our members to attend meetings, engage in discussions, participate in due diligence activities and learn, first hand, the MAA process of identifying, evaluating, and ultimately investing in early-stage companies.

MAA Portfolio Exits

Historical exits from the MAA portfolio include EyeVerify, Rhythm Engineering, Zave Networks, AratanaTherapeutics, and others. Two recent exits include:

CLAIMKIT/RISKGENIUS

Claimkit/Risk Genius developed collaborative contract review software for the insurance industry. In October,2020, RiskGenius (formerly known as ClaimKit) was acquired by Bold Penguin that led to American Family Insurance acquiring Bold Penguin, creating a significant return for MAA investors.

ORBIS BIOSCIENCE

Using a proprietary manufacturing nozzle design that produces uniform size microparticles and microcapsules with precise control over particle porosity and coating thickness. Orbis Biosciences was acquired by Adare Pharmaceuticals in May, 2020 resulting in a positive exit.

Membership

The annual membership fee is based on the number of persons participating in the organization.

- \$1,500 for individual membership
- \$2,000 for two-person membership
- \$5,000 for corporate membership

Learn More

To learn more about Mid-America Angels, contact Jeff or Ryan.



Jeff Shackelford jeff@midamericaangels.com 913-438-2282

ecjc.com

Ryan MacKinnon ryan@midamericaangels.com 913-438-2282